

ANNEXURE III

Pattern of Shareholding (Symbol: ASL)

Categories of Shareholders as at June 30, 2019

| Categories of Shareholders | Shareholders | Shares Held | Percentage |
|---|---------------|--------------------|------------|
| Directors and their spouse(s) and minor children | 12 | 150,115,898 | 19.61 |
| Associated Companies, undertakings and related parties | 12 | 350,128,881 | 45.74 |
| Executives | - | - | - |
| Public Sector Companies and Corporations, | 1 | 327,6000 | 0.43 |
| Banks, Development Finance Institutions, Non-Banking Finance Companies, | | | |
| Insurance Companies, Takaful, Modarabas and Pension Funds | 12 | 101,851,328 | 13.30 |
| Mutual Funds | 8 | 5,204,888 | 0.68 |
| Others | 109 | 17,785,488 | 2.32 |
| General Public - Local | 10,920 | 136,743,820 | 17.86 |
| General Public - Foreign | 7 | 423,000 | 0.06 |
| Total | 11,081 | 765,529,303 | 100 |

Pattern of Shareholding (Symbol: ASL)

Categories of Shareholders as at June 30, 2019

| Categories of Shareholders | Shareholders | Shares Held | Percentage |
|--|--------------|-------------|------------|
| Directors and their Spouse(s) and Minor Children | | | |
| Mr. Arif Habib | 4 | 150,109,606 | 19.61 |
| Mr. Kashif Habib | 1 | 5,039 | 0 |
| Mr. Jawaid Iqbal | 1 | 500 | 0 |
| Mr. Nasim Beg / Zari Beg | 2 | 401 | 0 |
| Ms. Tayyaba Rasheed | 1 | 150 | 0 |
| Mr. Rashid Ali Khan | 1 | 100 | 0 |
| Dr. Munir Ahmed | 1 | 100 | 0 |
| Mr. Muhammad Ejaz | 1 | 2 | 0 |
| Associated Companies, Undertakings and Related Parties | | | |
| Mr. Arif Habib Equity (Private) Limited | 4 | 261,659,611 | 34.18 |
| Mr. Arif Habib Corporation Limited | 3 | 88,242,116 | 11.53 |
| Mr. Arif Habib Limited | 1 | 200,000 | 0.03 |
| Mr. Aba Ali Habib | 1 | 25,000 | 0 |
| Mr. Arif Habib Commodities (Private) Limited | 1 | 1,500 | 0 |
| Mr. Abdus Samad | 1 | 650 | 0 |
| Ms. Nida Ahsan | 1 | 4 | 0 |
| Executives | | | |
| | - | - | - |
| Public Sector Companies and Corporations | | | |
| | 1 | 3,276,000 | 0.43 |
| Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds | | | |
| | 12 | 101,851,328 | 13.30 |

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| Categories of Shareholders | Shareholders | Shares Held | Percentage |
|--|---------------|--------------------|-------------|
| Mutual Funds | | | |
| Golden Arrow Selected Stocks Fund Limited | 1 | 2,511,000 | 0.33 |
| CDC - Trustee AKD Opportunity Fund | 1 | 1,750,000 | 0.23 |
| MCBFSL - Trustee AKD Islamic Stock Fund | 1 | 250,000 | 0.03 |
| CDC - Trustee National Investment (Unit) Trust | 1 | 172,388 | 0.02 |
| CDC - Trustee Faysal MTS Fund - MT | 1 | 166,000 | 0.02 |
| CDC - Trustee First Capital Mutual Fund | 1 | 150,000 | 0.02 |
| CDC - Trustee NIT-Equity Market Opportunity Fund | 1 | 121,000 | 0.02 |
| CDC - Trustee First Habib Income Fund - MT | 1 | 84,500 | 0.01 |
| Others | 109 | 17,785,488 | 2.32 |
| General Public | | | |
| a. Local | 109,20 | 136,743,820 | 17.86 |
| b. Foreign | 7 | 423,000 | 0.06 |
| Total | 11,081 | 765,529,303 | 100 |

| Shareholders Holding 5% or More | Shares Held | Percentage |
|--|-------------|------------|
| Arif Habib Equity (Private) Limited | 261,659,611 | 34.18 |
| Mr. Arif Habib | 150,109,606 | 19.61 |
| Arif Habib Corporation Limited | 88,242,116 | 11.53 |
| Jubilee Life Insurance Company Limited | 61,155,000 | 7.99 |

Pattern of Shareholding (Symbol: ASL)

As at June 30, 2019

| No. of Shareholders | Shareholdings' Slab | | | Total Shares Held |
|---------------------|---------------------|----|-------------|--------------------|
| 10,909 | 1 | to | 150,000 | 85,948,599 |
| 4 | 150,001 | to | 155,000 | 608,000 |
| 1 | 155,001 | to | 160,000 | 155,500 |
| 2 | 160,001 | to | 165,000 | 326,500 |
| 3 | 165,001 | to | 170,000 | 506,000 |
| 9 | 170,001 | to | 175,000 | 1,559,888 |
| 4 | 175,001 | to | 180,000 | 706,600 |
| 1 | 180,001 | to | 185,000 | 182,000 |
| 1 | 185,001 | to | 195,000 | 195,000 |
| 14 | 195,001 | to | 200,000 | 2,796,500 |
| 36 | 200,001 | to | 300,000 | 9,149,500 |
| 34 | 300,001 | to | 500,000 | 12,879,360 |
| 15 | 500,001 | to | 700,000 | 8,866,000 |
| 14 | 700,001 | to | 1,000,000 | 11,886,400 |
| 17 | 1,000,001 | to | 2,000,000 | 24,485,856 |
| 6 | 2,000,001 | to | 7,500,000 | 21,359,160 |
| 4 | 7,500,001 | to | 20,000,000 | 59,883,216 |
| 4 | 20,000,001 | to | 61,155,000 | 165,826,048 |
| 1 | 61,155,001 | to | 78,945,000 | 78,944,280 |
| 1 | 78,945,001 | to | 127,545,000 | 127,541,392 |
| 1 | 127,545,001 | to | 151,725,000 | 151,723,504 |
| 11,081 | | | | 765,529,303 |

Pattern of Shareholding (Symbol: ASLPS)

Categories of Shareholders as at June 30, 2019

| Categories of Shareholders | Shareholders | Shares Held | Percentage |
|---|--------------|-------------------|---------------|
| Directors and their spouse(s) and minor children | 5 | 14,667,767 | 33.07 |
| Associated Companies, undertakings and related parties | 5 | 26,177,994 | 59.02 |
| Executives | - | - | - |
| Public Sector Companies and Corporations | 2 | 321,780 | 0.73 |
| Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds | 7 | 210,493 | 0.47 |
| Mutual Funds | 4 | 510,185 | 1.15 |
| Others | 55 | 1,161,261 | 2.62 |
| General Public - Local | 2,613 | 1,307,575 | 2.95 |
| General Public - Foreign | 1 | 2 | 0.00 |
| Total | 2,692 | 44,357,057 | 100.00 |

Pattern of Shareholding (Symbol: ASLPS)

Categories of Shareholders as at June 30, 2019

| Categories of Shareholders | Shareholders | Shares Held | Percentage |
|--|--------------|-------------------|---------------|
| Directors and their Spouse(s) and Minor Children | | | |
| Mr. Arif Habib | 1 | 14,662,542 | 33.06 |
| Mr. Kashif Habib | 1 | 3,208 | 0.01 |
| Mr. Nasim Beg / Ms. Zari Beg | 2 | 2,006 | 0 |
| Mr. Muhammad Ejaz | 1 | 11 | 0 |
| Associated Companies, Undertakings and Related Parties | | | |
| Arif Habib Corporation Limited | 1 | 16,990,000 | 38.3 |
| Arif Habib Equity (Private) Limited | 1 | 8,874,965 | 20.01 |
| Arif Habib Limited | 1 | 313,000 | 0.71 |
| Ms. Nida Ahsan | 1 | 24 | 0 |
| Mr. Muhammad Shahzad | 1 | 5 | 0 |
| Executives | | | |
| Public Sector Companies and Corporations | | | |
| Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds | | | |
| Mutual Funds | | | |
| CDC - Trustee PICIC Investment Fund | 1 | 130,000 | 0.29 |
| CDC - Trustee PICIC Growth Fund | 1 | 257,327 | 0.58 |
| CDC - Trustee National Investment (Unit) Trust | 1 | 121,208 | 0.27 |
| Prudential Stocks Fund Limited (03360) | 1 | 1,650 | 0.00 |
| Others | 55 | 1,161,261 | 2.62 |
| General Public | | | |
| a. Local | 2,613 | 1,307,575 | 2.95 |
| b. Foreign | 1 | 2 | 0.00 |
| Total | 2,692 | 44,357,057 | 100.00 |



| Shareholders Holding 5% or More | Shares Held | Percentage |
|-------------------------------------|-------------|------------|
| Arif Habib Corporation Limited | 16,990,000 | 38.30 |
| Mr. Arif Habib | 14,662,542 | 33.06 |
| Arif Habib Equity (Private) Limited | 8,874,965 | 20.01 |

Pattern of Shareholding (Symbol: ASLPS)

Categories of Shareholders as at June 30, 2019

| No. of Shareholders | Shareholdings' Slab | Total Shares Held |
|---------------------|--------------------------|-------------------|
| 2,689 | 1 to 660,000 | 3,829,550 |
| 1 | 660,001 to 8,875,000 | 8,874,965 |
| 1 | 8,875,001 to 14,665,000 | 14,662,542 |
| 1 | 14,665,001 to 16,990,000 | 16,990,000 |
| 2,692 | | 44,357,057 |

Pattern of Shareholding (Symbol: ASLCPS)

Categories of Shareholders as at June 30, 2019

| Categories of Shareholders | Shareholders | Shares Held | Percentage |
|---|--------------|------------------|---------------|
| Directors and their spouse(s) and minor children | - | - | - |
| Associated Companies, undertakings and related parties | 1 | 250 | 0.01 |
| Executives | - | - | - |
| Public Sector Companies and Corporations | - | - | - |
| Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds | - | - | - |
| Mutual Funds | 2 | 2,693,663 | 93.85 |
| Others | 2 | 663 | 0.02 |
| General Public - Local | 89 | 175,507 | 6.12 |
| General Public - Foreign | - | - | - |
| Total | 94 | 2,870,083 | 100.00 |



Pattern of Shareholding (Symbol: ASLCPS)

Categories of Shareholders as at June 30, 2019

| Categories of Shareholders | Shareholders | Shares Held | Percentage |
|--|--------------|------------------|---------------|
| Directors and their Spouse(s) and Minor Children | - | - | - |
| Associated Companies, Undertakings and Related Parties | | | |
| Abdus Samad | 1 | 250 | 0.01 |
| Executives | | | |
| | - | - | - |
| Public Sector Companies and Corporations | | | |
| | - | - | - |
| Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds | | | |
| | - | - | - |
| Mutual Funds | | | |
| CDC - Trustee PICIC Growth Fund | 1 | 1,628,663 | 56.75 |
| CDC - Trustee PICIC Investment Fund | 1 | 1,065,000 | 37.11 |
| Others | | | |
| | 2 | 663 | 0.02 |
| General Public | | | |
| a. Local | 89 | 175,507 | 6.12 |
| b. Foreign | - | - | - |
| Total | 94 | 2,870,083 | 100.00 |

Shareholders Holding 5% or More

| | | |
|-------------------------------------|-----------|-------|
| CDC - Trustee PICIC Growth Fund | 1,628,663 | 56.75 |
| CDC - Trustee PICIC Investment Fund | 1,065,000 | 37.11 |

Pattern of Shareholding (Symbol: ASLCPS)

Categories of Shareholders as at June 30, 2019

| No. of Shareholders | Shareholdings' Slab | | Total Shares Held |
|---------------------|---------------------|--------------|-------------------|
| 92 | 1 | to 85000 | 176,420 |
| 1 | 85,001 | to 1,065,000 | 1,065,000 |
| 1 | 1,065,001 | to 1,630,000 | 1,628,663 |
| 94 | | | 2,870,083 |

