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# Vision

To be a global leader in the flat steel industry, acknowledged by its customers for quality and service excellence.

# Mission

To provide an environment of motivated employees focused on continuous improvement in product and quality, highest business and work ethics, add value to our customers and ensure sustained return on investment to our shareholders.

## Company Information

#### **Board of Directors**

Mr. Arif Habib, Chairman

Dr. Munir Ahmed, Chief Executive Officer

Mr. Nasim Bea

Mr. Rashid Ali Khan

Mr. Samad Habib

Mr. Jawaid Igbal

Mr. Kashif Habib

Ms. Tayyaba Rasheed

Mr. Arslan Igbal

#### **Audit Committee**

Mr. Jawaid Igbal - Chairman

Mr. Nasim Beg

Mr. Kashif Habib

Ms. Tayyaba Rasheed

## **Human Resource &** Remuneration Committee

Mr. Rashid Ali Khan - Chairman

Mr. Arif Habib

Mr. Kashif Habib

#### Chief Financial Officer

Umair Noor Muhammad

#### **Company Secretary**

Mr. Manzoor Raza

## Head of Internal Audit

Mr. Muhammad Shahiɗ

#### Registered Office

Arif Habib Centre, 23 - M. T. Khan Road,

Karachi - Pakistan - 74000

Tel: (+92 21) 32468317

#### **Plant Address**

DSU - 45, Pakistan Steel Down Stream

Industrial Estate, Bin Qasim,

Karachi – Pakistan.

Tel: (+92 21) 32468317

#### **Auditors**

A. F. Ferguson & Co., Chartered

Accountants, State Life Building No. 1-C,

I.I. Chundrigar Road, Karachi.

## **Share Registrar Department**

CDC Share Registrar Services Limited CDC House, 99-B, SMCHS,

Main Shahrah-e-Faisal, Karachi - 74400

Phone: 0800 - 23275 Fax: (+92 21) 34326053 Email: info@cdcsrsl.com Website: www.cdcsrsl.com

## Legal Advisor

Ahmed & Qazi

Khalid Anwer & Co.

Akhund Forbes

Mohsin TayebAly & Co.

Lex Firma

Khalid Jawed & Co.

#### Bankers / Lenders

Allied Bank Limited

Askari Bank Limited

Bank Al Habib Limited

Bank Alfalah Limited

Bank Islami Pakistan Limited

Dubai Islamic Bank

Faysal Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

JS Bank Limited

MCB Bank Limited

MCB Islamic Bank Limited

Meezan Bank Limited

National Bank of Pakistan (Aitemad)

National Bank of Pakistan

Pak China Investment Company Limited

Saudi Pak Industrial and Agricultural

Investment Company Limited

Silk Bank Limited

Sindh Bank Limited

Standard Chartered Bank (Pakistan)

Limited

Summit Bank Limited

The Bank of Khyber

The Bank of Punjab

United Bank Limited



www.aishasteel.com

# Directors' Review Report

The Directors of Aisha Steel Mills Limited (ASML) herewith present Directors' Review Report together with condensed interim financial statements (un-audited) of the Company for the half year ended December 31, 2020.

#### **Steel Market Review**

The rising trend observed in the international HRC prices continued in the second quarter as well. The China FOB price increased from US\$ 515, present in September 2020, to US\$ 700 in the month of December, 2020. The prices have stabilized since. Similar rising trend was observed in the USA and European markets. The HRC price prevailing in December were US\$1000 and Euro 660, respectively.

In the local market, a rapid recovery in the steel sector was witnessed after the decline in COVID-19 related cases. The auto segment in particular, exhibited a V shaped recovery creating robust demand for CRC. The construction sector also picked up increasing demand for galvanized products.

The anti-dumping duties imposed on China and Ukraine for five years expired on January 13, 2021. ASML has already filed sunset review at NTC for re-imposition of the same. The proceedings on the review have already commenced. The antidumping duties, currently applicable, will remain intact till the conclusion of the sunset review investigation. If NTC concludes, which is the most likely scenario, the duties will be re-imposed on China and Ukraine for a period of additional five years. NTC has also commenced antidumping proceedings against South Korea, European Union, Taiwan and Vietnam on behalf of complaint filed by the local producers.

#### **Operational Review**

The sales volume in the Oct-Dec 2020 quarter was 107,370 tons compared to 94,878 tons achieved in the Jul-Sep 2020 quarter, showing an increase of 13%. The production was 109,867 tons in the second quarter compared to 69,202 tons in the first, showing an increase of 59%. In the period from Jul-Dec 2020, the sales quantity achieved was 202,248 tons compared to 153,040 tons in the corresponding period last year, showing an increase of about 32%. The production for the period was 179,069 tons compared to 160,838 tons in the corresponding period last year showing an increase of about 11%. The capacity utilization was 51% compared to 46% achieved last year.

Compared to budgeted sales and production quantity of 210,050 tons each, the achieved target was 96% and 85% respectively. The production was lower compared to sales due to shortage of HRC at the mill. COVID related shipment delays and local port congestions created unforeseen gaps.

The revenue generated for the Jul-Dec 2020 period was PKR 25,417 million compared to PKR 17,551 million achieved last year, showing an increase of about 48%.

The final proposal from Steel Plantech Company of Japan (SPCO) for the rehabilitation of CRSM was received in December 2020. The same is under review of the insurance company and is expected to be finalized in the near future.

A brief summary of the financial results as on December 31, 2020 is as follows:

All figures in PKR Million	Half Year Ended			
	Dec 2020	Dec 2019		
Revenue	25,417	17,551		
Gross profit	4,577	1,259		
Profit / (Loss) before tax	3,452	(539)		
Profit / (Loss) after tax	2,520	(285)		
EPS / LPS - Basic (Rupee)	3.21	(0.45)		

#### **Future Outlook**

The future outlook looks stable and local demand is expected to remain strong. The management is taking measures to achieve higher capacity utilization.

#### **Acknowledgement**

We would like to record our appreciation and gratitude to our stakeholders, banks, financial institutions and business partners for the continuous support in the ongoing operations. We also acknowledge the support of relevant ministries and regulators for their continued support and guidance. We acknowledge the hard work put in by employees of the Company and look forward for their continued and active involvement.

For and on behalf of the Board

Dr. Munir Ahmed Chief Executive

January 28, 2021

my pralul. Arif Habib Chairman

## INDEPENDENT AUDITOR'S REVIEW REPORT

## To the members of Aisha Steel Mills Limited Report on review of Interim Financial Statements

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Aisha Steel Mills Limited as at December 31, 2020 and the related condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to these financial statements for the six-months period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review. The figures of the condensed interim statement of profit or loss and other comprehensive income for the quarters ended December 31, 2020 and 2019 have not been reviewed, as we are required to review only the cumulative figures for the six-months period ended December 31, 2020.

## **Scope of Review**

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the audit resulting in this independent auditor's report is Syed Fahim ul Hasan.

Chartered Accountants Karachi

Date: February 17, 2021



# Financial > Statements

## Condensed Interim Statement of Financial Position

As At December 31, 2020

Note

(Un-audited) December 31 2020

932,948

34,126,854

667,686 1,707,626

10,617,631

8,985,136

26,750

110,970 17,201

9,140,057

8,225,645 411,067

5,074,975 634,254 23,225 14,369,166

34,126,854

(Audited) June 30, 2020

> 19,007,339 4,126 543 55,380 ,158,956 21,226,344

> > 678,756

34,587,492

667,686 (829,857) 8,097,437

9,324,998

6,370,728 654,856 9,946,416

26,074 24,227 7,022,301

26,490,055

34,587,492

35,159

97,601 9.996 9,467,754

Rupees	000
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No	n-cui	rrent	ass	ets

**ASSETS** 

Current assets		20,639,141	
Long-term advances Long-term deposits Deferred tax	6	533 54,584 1,478,009	
Property, plant and equipment Intangibles	5	19,102,739 3,276	

# Stores and spares

Stores and spares		102,710	0,0,,00
Inventories	7	6,746,838	7,916,499
Trade debts	8	280,326	240,807
Loans, advances, deposits and prepayments	9	719,349	991,666
Other receivables		2,817,326	1,007,922
Tax refunds due from Government - Sales tax		265,400	1,224,696
Taxation - payments less provision		1,401,410	1,118,241
Cash and bank balances	10	324,116	182,561
		13 487 713	13 361 148

#### **Total assets**

## **EQUITY AND LIABILITIES**

#### Share capital and reserves

Share capital 1 Ordinary shares	11	7.655.293	7,655,293
Cumulative preference shares		472,272	472,272
Difference on conversion of cumulative preference shares into ordinary shares		(1,313,789) 6,813,776	(1,313,789) 6,813,776
Surplus on revaluation of fixed assets		1,428,543	1,445,832

#### Liabilities

#### Non-current liabilities

Capital reduction reserve

Unappropriated profit / (Accumulated loss)

Long-term finance	12
Lease liabilities	
Staff retirement benefit	
Deferred grant	

#### **Current liabilities**

Trade and other payables Accrued mark-up	13
Short-term borrowings Current portion of long-term finance	14
Current maturity of lease liabilities	

#### **Total liabilities**

Total equity and liabilities

Contingencies a	nd commitments
_ · · · · · · · · · · · · · · · · · · ·	

The annexed notes 1 to 25 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Chief Executive

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Director

# Condensed Interim Statement of Profit or Loss and Other Comprehensive Income

For The Half Year Ended December 31, 2020 - (Unaudited)

		Quarte	r ended	Half yea	Half year ended	
	Note	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019	
			Rupe	ees '000		
Revenue from contracts with customers	16	14,211,160	11,390,869	25,417,022	17,551,055	
Cost of sales		(11,110,247)	(10,684,420)	(20,839,948)	(16,291,885)	
Gross profit		3,100,913	706,449	4,577,074	1,259,170	
Selling and distribution cost		(31,168)	(11,044)	(43,280)	(22,426)	
Administrative expenses		(81,061)	(86,190)	(152,377)	(165,363)	
Other expenses	17	(195,865)	-	(260,129)	-	
Other income		22,758	13,622	34,914	29,987	
Operating profit		2,815,577	622,837	4,156,202	1,101,368	
Finance cost	18	(260,667)	(921,413)	(704,185)	(1,639,969)	
Profit / (loss) before taxation		2,554,910	(298,576)	3,452,017	(538,601)	
Income tax (expense) / credit	19	(694,940)	217,267	(931,823)	253,297	
Profit / (loss) after taxation		1,859,970	(81,309)	2,520,194	(285,304)	
Other comprehensive income		-	-	-	-	
Total comprehensive income / (loss)						
		1,859,970	(81,309)	2,520,194	(285,304)	
			Rupe	es '000		
Earnings / (loss) per share	20					
- Basic		2.39	(0.16)	3.21	(0.45)	
- Diluted		1.92		2.61		

The annexed notes 1 to 25 form an integral part of these condensed interim financial statements.





# Condensed Interim Statement of Cash Flows

For The Half Year Ended December 31, 2020 - (Unaudited)

December 31, 2020

December 31, 2019

Rupees '000

CASH FLOWS FROM OPERATING ACTIVITIES			
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	21	6,910,698	4,386,321
Income toy baid		(534,045)	(78,481)
Income tax paid  Mark-up on loans paid		(985,248)	(1,690,938)
Staff retirement benefit paid		(3,816)	(2,899)
Decrease in long-term advances		(3,610)	406
Decrease / (increase) in long-term deposits		796	(4,875)
Net cash generated from operating activities		5,388,395	2,609,534
The cash gonorated non-operating activities		0,000,070	2,007,001
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(511,430)	(535,249)
Return on bank deposits received		11,593	9,352
Sale proceeds from disposal of property, plant and equipment		381	6,634
Net cash utilised in investing activities		(499,456)	(519,263)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of long-term finance		-	(250,000)
Long-term loan obtained		135,680	78,378
Short-term borrowings obtained - net		-	1,401,522
Lease rentals paid		(11,623)	(20,258)
Net cash generated from financing activities		124,057	1,209,642
Net increase in cash and cash equivalents		5,012,996	3,299,913
Cash and cash equivalents at beginning of the period		(9,763,855)	(13,903,329)
Cash and cash equivalents at end of the period	22	(4,750,859)	(10,603,416)

The annexed notes 1 to 25 form an integral part of these condensed interim financial statements.



# Condensed Interim Statement of Changes in Equity

For The Half Year Ended December 31, 2020 - (Unaudited)

	SHARE CAPITAL		RESERVES		TOTAL
		Сар	oital	Revenue	
		Surplus on revaluation of fixed assets	Capital reduction reserve	(Accumulated loss) / Unappropriated profit	
			Rupees '000	l	
Balance as at July 1, 2019	6,813,776	1,511,560	667,686	(246,194)	8,746,828
Incremental depreciation net of deferred tax transferred	-	(18,060)	-	18,060	-
Total comprehensive loss for the half year ended December 31, 2019					
- Loss for the period	-	-	-	(285,304)	(285,304)
- Other comprehensive income for the period	-	-	-	-	-
	-	-	-	(285,304)	(285,304)
Balance as at December 31, 2019	6,813,776	1,493,500	667,686	(513,438)	8,461,524
Balance as at July 1, 2020	6,813,776	1,445,832	667,686	(829,857)	8,097,437
Incremental depreciation net of deferred tax transferred	-	(17,289)	-	17,289	-
Total comprehensive income for the half year ended December 31, 2020					
- Profit for the period	-	-	-	2,520,194	2,520,194
- Other comprehensive income for the period	-	-	-	-	-
	-	-	-	2,520,194	2,520,194
Balance as at December 31, 2020	6,813,776	1,428,543	667,686	1,707,626	10,617,631

The annexed notes 1 to 25 form an integral part of these condensed interim financial statements.







# Notes to the Condensed Interim Financial Statements

For The Half Year Ended December 31, 2020 - (Unaudited)

#### 1. THE COMPANY AND ITS OPERATIONS

The Company was incorporated in Pakistan on May 30, 2005 as a public limited company under the repealed Companies Ordinance, 1984. The Company's shares are listed on Pakistan Stock Exchange (PSX) since August 2012. The registered office of the Company is situated at Arif Habib Centre, 23 M.T. Khan Road, Karachi.

The Company has set up a cold rolling mill complex and a galvanization plant in the Downstream Industrial Estate, Pakistan Steel, Bin Qasim, Karachi, to carry out its principal business of manufacturing and selling cold rolled coils and hot dipped galvanized coils.

#### 2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim financial statements do not include all the information required for full financial statements and should be read in conjunction with the annual financial statements for the year ended June 30, 2020.

#### 2.1 Changes in accounting standards, interpretations and pronouncements

a) Standards, interpretations and amendments to published approved accounting standards that are effective and relevant

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period beginning July 1, 2020. However, these do not have any significant impact on the Company's financial reporting.

b) Standards, interpretations and amendments to published approved accounting standards that are effective but not relevant

The other new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after July 1, 2020 are considered not to be relevant to the Company's financial statements and hence have not been detailed here.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2020.

#### ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

4.1 The preparation of condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts. Actual results may differ from these judgements, estimates and assumptions.

However, management believes that the change in outcome of judgements, estimates and assumptions would not have a material impact on the amounts disclosed in these condensed interim financial statements.

- 4.2 Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to the financial statements as at and for the year ended June 30, 2020.
- 4.3 The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2020.

December 31, 2020	June 30, 2020
Rupe	es '000

#### PROPERTY, PLANT AND EQUIPMENT

Operating assets - note 5.1	17.589.786	17,809,753
Capital work in progress (at cost)	7.998	623
Major spare parts and stand-by equipment - note 5.2	1,504,955	1,196,963
	19,102,739	19,007,339

Additions

Disposals

#### 5.1 Additions to operating assets during the period are as follows:

		cost)		ook value)
	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
		Rupe	es '000	
Owned assets:				
Plant and machinery	148,224	147,658	-	-
Electrical equipment	38,374	4,847	-	-
Office equipment	7,524	4,545	46	100
Motor vehicles	165	-	-	18
Right of use assets:				
Motor vehicles	1,781	-	-	-
	196,068	157,050	46	118

		December 31, 2020	June 30, 2020
		Rupe	es '000

#### 5.2 Major spare parts and stand-by equipment

major spare parts and stand-by equipment		
Balance at beginning of the period / year	1,196,963	948,725
Additions	580,432	727,484
Transfers	(272,440)	(479,246)
Balance at end of the period / year	1,504,955	1,196,963

#### 6. DEFERRED TAX

The Company's tax losses amount to Rs. 12.04 billion (June 30, 2020: Rs. 13.53 billion) as at December 31, 2020 which comprise of unabsorbed tax depreciation, amortisation and initial allowance. The management carries periodic assessment to assess the benefit of these losses as the Company would be able to set off the profit earned in future years against these carried forward losses. Further, the Company has also recognised deferred tax asset on minimum tax and alternate corporate tax. The amounts of these benefits have been determined based on the financial projections of the Company for future years. The determination of future taxable profit is most sensitive to certain key assumptions such as capacity utilisation, gross margin percentage, inflation and KIBOR rates. Any significant change in the key assumptions may have an effect on the realisability of the deferred tax asset.

	December 31, 2020	June 30, 2020		
Rupees '000				

#### 7. INVENTORIES

Raw material [including in transit Rs. 3,062.11 million		
(June 30, 2020: Rs. 1,479.8 million)]	5,420,445	4,137,373
Work in process	382,085	511,976
Finished goods [including coil end sheets		
Rs. 43.05 million (June 30, 2020: Rs. 37.38 million)]	860,043	3,187,972
Packing and other materials	84,265	79,178
	6,746,838	7,916,499
8. TRADE DEBTS		
Secured	130,524	-
Un-secured	149,802	240,807
	280,326	240,807

#### 9. LOANS, ADVANCES, DEPOSITS AND PREPAYMENTS

- **9.1** Advances given to related parties amount to Rs. 17.4 million (June 30, 2020: Rs. 17.3 million) in relation to purchase of raw materials.
- 9.2 These also include deposit held with a bank amounting to Rs. 32.6 million (June 30, 2020: Rs. 33.33 million) in respect of bank guarantees issued to Regulatory Authorities against disputed duties and taxes, and to a customer in respect of performance of a contract.

	December 31, 2020	June 30, 2020
\	Rupe	ees '000

#### 10. CASH AND BANK BALANCES

With banks on		
- Current accounts	163,487	110,588
- PLS savings accounts - note 10.1	160,489	71,619
Cash in hand	140	354
	324,116	182,561

**10.1** At December 31, 2020 the rates of mark up on PLS savings accounts range from 4% to 6% (June 30, 2020: 5.15% to 11.25%) per annum.

#### 11. **SHARE CAPITAL**

#### 11.1 **Authorised share capital**

December 31, 2020	June, 30 2020		December 31, 2020	June, 30 2020
(Number of shares)			Rupe	es '000
1,100,000,000	1,100,000,000	Ordinary and Cumulative Preference		44 000 000
		Shares of Rs. 10 each	11,000,000	11,000,000

#### Issued, subscribed and paid-up capital - Ordinary Shares

December 31, 2020	June, 30 2020		December 31, 2020	June, 30 2020
(Number	of shares)		Rupee	s '000
765,529,303	765,529,303	Ordinary shares of Rs. 10 each	7,655,293	7,655,293

- 516,982,879 (June 30, 2020: 516,982,879) Ordinary Shares, 24,692,760 (June 30, 2020: 24,692,760) 11.3 'ASLPS' Cumulative Preference Shares and 250 (June 30, 2020: 250) 'ASLCPS' Cumulative Preference Shares of Rs. 10 each as at December 31, 2020 are held by related parties.
- 11.4 Dividend in respect of preference shares is only payable when Company has accumulated profits. Therefore, cumulative dividends on Preference Shares (PSX Symbol - ASLPS) and Preference Shares (PSX Symbol - ASLCPS) amounting to Rs. 772 million (June 30, 2020: Rs. 746 million) and Rs. 308 million (June 30, 2020: Rs. 306 million) respectively, have not been accounted for in these condensed interim financial statements.

#### 12. LONG-TERM FINANCE - secured

The break-up and movement of long-term finance during the period is as follows:

	Loan under restructuring agreement	Loan for expansion project	Loan from related party	Loan under refinance scheme	Total
			Rupees '000		
Balance at beginning of the period Disbursements Impact of unwinding - finance cost Deferred grant recognition	4,246,555 - 123,382 -	3,006,466 - 11,343 -	1,980,000 - - -	118,051 136,800 9,921 (13,128)	9,351,072 136,800 144,646 (13,128)
Balance at end of the period	4,369,937	3,017,809	1,980,000	251,644	9,619,390
Current portion Long-term portion Total	375,000 3,994,937 4,369,937	165,495 2,852,314 3,017,809	1,980,000	93,759 157,885 251,644	634,254 8,985,136 9,619,390

#### TRADE AND OTHER PAYABLES 13.

These include bills payable of Rs. 6,122.19 million (June 30, 2020: Rs. 5,244.36 million) against import of raw material.

December 31,	June 30,
2020	2020

Rupees '000

#### 14. SHORT-TERM BORROWINGS - secured

Short term finance facilities under:

- running finance under mark-up arrangement
- Istisna-cum-Wakala arrangement
- finance against Trust Receipts

88,798	2,194,645
500,000	676,000
4,486,177	7,075,771
5,074,975	9,946,416

**14.1** The lender wise balances of short-term loan and running finance facilities obtained by the Company are as follows:

	December 31, 2020	June 30, 2020
	Rupees '000	
National Bank of Pakistan Habib Bank Limited The Bank of Punjab Askari Bank Limited Bank Alfalah Limited JS Bank Limited Summit Bank Limited Habib Metropolitan Bank Limited MCB Islamic Bank Limited Dubai Islamic Bank Pakistan Limited Sindh Bank Limited	2,114,593 888,896 643,164 628,880 414,026 287,899 91,015 5,699 803	1,984,312 1,499,821 75,469 98,861 286,242 791,851 494,658 2,641,694 - 1,000,000 499,720
MCB Bank Limited Bank Islami Pakistan Limited	-	319,230 176,000
United Bank Limited		78,558
	5,074,975	9,946,416

- 14.2 Facilities for running finance available from above financial institutions amount to Rs. 20.8 billion (June 30, 2020: Rs. 17.93 billion). The rates of mark-up range between 1 month KIBOR plus 1% to 3 month KIBOR plus 3% (June 30, 2020: 1 month KIBOR plus 0.75% to 6 month KIBOR plus 3%) per annum. The balance is secured against ranking hypothecation charge over plant, machinery and equipment and pari passu charge over the current assets and fixed assets of the Company.
- 14.3 The short-term finance facilities of a running finance nature for working capital financing from three related parties are also available with a maximum aggregate limit of Rs. 3.5 billion (June 30, 2020: Rs. 3.5 billion). The facilities carry mark-up ranging between 3 month KIBOR plus 2.25% to 6 months KIBOR plus 3.55% per annum (June 30, 2020: 3 months KIBOR plus 2.25% to 6 months KIBOR plus 3.55% per annum).

## 15. CONTINGENCIES AND COMMITMENTS

## 15.1 Contingencies

There has been no significant change during the period in the contingencies reported in the annual financial statements for the year ended June 30, 2020.

#### 15.2 Commitments

Commitments for capital expenditure outstanding as at December 31, 2020 amounted to Rs. 304.06 million (June 30, 2020: Rs. 753.59 million).

		December 31, 2020	December 31, 2019
		Rupe	es '000
16.	REVENUE FROM CONTRACTS WITH CUSTOMERS		
	Local sale of goods - note 16.1 Less: Sales tax Rebates and discounts Dealer commission	29,209,086 (4,249,994) (73,589) (304,882) 24,580,621	20,832,859 (2,988,094) (143,437) (226,411) 17,474,917
	Export	836,401 25,417,022	76,138 17,551,055
<b>16.1</b> This includes scrap sale of coil-end sheets net of sales tax amounting (December 31, 2019: Rs. 753.98 million).			Rs. 830.71 million
		December 31, 2020	December 31, 2019
		Rupe	es '000
17.	OTHER EXPENSES		
	Provision for Workers Welfare Fund Provision for Workers Profits Participation Fund	74,322 185,807 260,129	- - -
18.	FINANCE COST		
	Mark-up expense: - long-term finance - impact of unwinding on long-term finance - short-term borrowings Guarantee commission Finance lease charges Exchange gain Bank and other charges	430,364 139,854 311,095 2,206 2,212 (239,241) 57,695 704,185	542,804 1,268 1,182,048 2,473 2,490 (106,396) 15,282 1,639,969
19.	INCOME TAX (EXPENSE) / CREDIT		
	Current - for the period - prior year Deferred	(319,738) (10,990) (601,095) (931,823)	5 253,292 253,297
20.	EARNINGS / (LOSS) PER SHARE		
20.1	BASIC EARNINGS / (LOSS) PER SHARE		
	Profit / (loss) after taxation attributable to ordinary shareholders Adjustment for cumulative preference share dividend Profit / (loss) after taxation for calculation of basic earnings / (loss) per share	2,520,194 (59,853) —	(285,304) (55,697) (341,001)
	Weighted average number of ordinary shares outstanding at the end of period (in thousand)	765,529	765,529

3.21

(0.45)

Basic earnings / (loss) per share attributable to Ordinary shareholders (Rupees)

		December 31, 2020	December 31, 2019
		Rupe	es '000
20.2	DILUTED EARNINGS PER SHARE		
	Profit after taxation attributable to ordinary shareholders	2,520,194	-
	Weighted average number of ordinary shares		
	outstanding at the end of period (in thousand)	765,529	-
	Adjustment for conversion of convertible preference shares Weighted average number of ordinary shares	198,481	-
	at the end of period for diluted earnings per		
	share (in thousand)	964,010	_
		Rupees	Rupees
	Diluted earnings per share	2.61	
	Diluted earnings per share has not been presented for period	d ended December 3	1, 2019 as it had
	anti-dilutive effect on loss per share.	December 31,	December 31,
		2020	2019
		Rupe	es '000
21.	CASH GENERATED FROM OPERATIONS		
	Profit / (loss) before taxation	3,452,017	(538,601)
	Adjustment for non-cash charges and other items		
	Depreciation and amortisation	416,832	401,729
	Finance lease charges	2,212	2,489
	Mark-up charges	741,459	1,670,463
	Unwinding of long term finance Provision for staff retirement benefit funds	139,854 17,185	1,268 13,845
	Return on PLS savings accounts	(11,593)	(9,352)
	Gain on disposal of property, plant and equipment	(344)	(2,617)
	and the state of t	1,305,605	2,077,825
	Profit before working capital changes	4,757,622	1,539,224
	Effects on cash flow due to change in working capital		
	Decrease / (increase) in current assets		
	Stores and spares	(254,192)	(79,937)
	Inventories	1,169,661	668,542
	Trade debts	(39,519)	191,606
	Loans, advances, deposits and prepayments	272,317	212,210
	Other receivables	(1,809,404)	(4,659)
	Tax refunds due from Government - Sales tax	959,296 298,159	111,181
	La constitution of Pale Principal	2707.07	.,070,710
	Increase in current liabilities		
	Trade and other payables	1,854,917	1,748,154
	Net cash generated from operations	6,910,698	4,386,321
22.	CASH AND CASH EQUIVALENTS		
	Cash and bank balances	324,116	169,858
	Short-term borrowings	(5,074,975)	(10,773,274)
		(4,750,859)	(10,603,416)

#### 23. TRANSACTIONS WITH RELATED PARTIES

Disclosure of transactions with related parties during the period are as follows:

December 31, 2020 December 31, 2019

			Rupees '000	
Relationship	Name of company	Nature of transaction		
Associated companies	Arif Habib Corporation			
	Limited	- Finance facility utilised	1,630,000	1,060,000
		- Repayment of finance facility utilised	1,630,000	1,069,478
		- Mark-up on finance facilities	11,996	36,491
		- Mark-up on finance facilities paid	22,530	53,234
		- Guarantee commission	2,206	2,450
	A SCHOOL ENGINE	- Guarantee commission paid	2,206	2,282
	Arif Habib Equity	er finds of t		020.000
	(Pvt.) Limited	- Finance facility utilised	-	839,000
		<ul> <li>Repayment of finance facility utilised</li> <li>Mark-up on finance facilities</li> </ul>	- 27,111	10 127
		- Mark-up on finance facilities	27,111	18,137
	Power Cement Limited	- Purchase of construction material	194	-
		- Payment made against purchase		
		of construction material	290	-
	Rotocast Engineering Co.			
	(Private) Limited	- Finance facility utilised		1,105,000
		- Mark-up on finance facilities	96,455	54,291
		- Mark-up on finance facilities paid	39,710	19,168
		- Rent and maintenance	4,849	4,664
		- Rent and maintenance paid	4,849	4,664
	Sachal Energy Developmer	nt		
	(Private) Limited	- Finance facility utilised		300,000
		- Payment made against finance facility		300,000
		- Mark-up on finance facilities	-	22,577
		- Mark-up on finance facilities paid	-	22,566
Other related				
parties	Mr. Arif Habib, Chairman	- Finance facility utilised		3,003,000
'	·	- Repayment of finance facility utilised		2,697,000
		- Mark-up on finance facility	-	158,969
		- Mark-up on finance facility paid	8,147	400,000
Key management				
personnel	Chief Executive Officer,			
	Chief Financial Officer			
	& Company Secretary	Salaries and other employee benefits	11,422	9,470
	Chief Financial Officer			
	& Company Secretary	- Post retirement benefits	283	269
	Non-Executive Director	- Meeting and other expenses	200	383
		•		

## **CORRESPONDING FIGURES**

Corresponding figures and balances have been rearranged and reclassified, wherever necessary, for the purpose of comparison, the effects of which are not material to the condensed interim financial statements. Following is the impact of reclassifications other than those that are immaterial:

Reclassification from component	Reclassification from component	Description	Rupees "000"
Trade debts	Trade and other payables	Advances from dealers	78,093

#### 25. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were approved and authorised for issue by the Board of Directors of the Company on January 28, 2021.

**Chief Financial Officer** 



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