



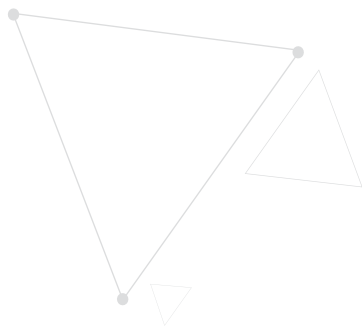
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# CONTENTS

- 03 Vision and Mission Statement
- 04 Company Information
- 05 Directors' Review Report
- 08 Condensed Interim Statement of Financial Position
- 09 Condensed Interim Statement of Profit or Loss and Other Comprehensive Income
- 10 Condensed Interim Statement of Cash Flows
- 11 Condensed Interim Statement of Changes in Equity
- 12 Notes To and Forming Part of The Condensed Interim Financial Statements



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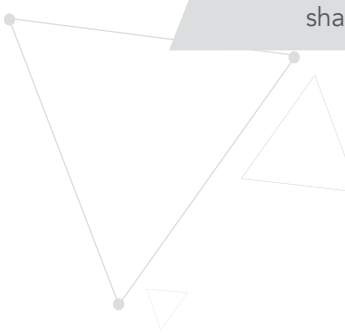


## Vision

To be a global leader in the flat steel industry, acknowledged by its customers for quality and service excellence.

## Mission

To provide an environment of motivated employees focused on continuous improvement in product and quality, highest business and work ethics, add value to our customers and ensure sustained return on investment to our shareholders.



# Company Information

## Board of Directors

Mr. Arif Habib, Chairman  
Dr. Munir Ahmed, Chief Executive Officer  
Mr. Nasim Beg  
Mr. Rashid Ali Khan  
Mr. Muhammad Ejaz  
Mr. Jawaid Iqbal  
Mr. Kashif Habib  
Ms. Tayyaba Rasheed  
Mr. Arslan Iqbal

## Audit Committee

Mr. Jawaid Iqbal – Chairman  
Mr. Nasim Beg  
Mr. Kashif Habib  
Ms. Tayyaba Rasheed

## Human Resource & Remuneration Committee

Mr. Rashid Ali Khan – Chairman  
Mr. Arif Habib  
Mr. Muhammad Ejaz  
Mr. Jawaid Iqbal

## Chief Financial Officer

Umair Noor Muhammad

## Company Secretary

Mr. Manzoor Raza

## Head of Internal Audit

Mr. Muhammad Shahid

## Registered Office

Arif Habib Centre, 23 – M. T. Khan Road,  
Karachi – Pakistan – 74000  
Tel: (+92 21) 32468317

## Plant Address

DSU - 45, Pakistan Steel Down Stream  
Industrial Estate, Bin Qasim,  
Karachi – Pakistan.  
Tel: (+92 21) 32468317

## Auditors

A. F. Ferguson & Co., Chartered  
Accountants, State Life Building No. 1-C,  
I.I. Chundrigar Road, Karachi.

## Share Registrar Department

CDC Share Registrar Services Limited  
CDC House, 99-B, SMCHS,  
Main Shahrah-e-Faisal, Karachi - 74400

Phone: 0800 – 23275  
Fax: (+92 21) 34326053  
Email: info@cdcsrsl.com  
Website: www.cdcsrsl.com

## Legal Advisor

Ahmed & Qazi  
Khalid Anwer & Co.  
Akhund Forbes  
Mohsin Tayeb Aly & Co.  
Lex Firma  
Khalid Jawed & Co.

## Bankers / Lenders

Allied Bank Limited  
Askari Bank Limited  
Bank Al Habib Limited  
Bank Alfalah Limited  
Bank Islami Pakistan Limited  
Dubai Islamic Bank  
Faysal Bank Limited  
Habib Bank Limited  
Habib Metropolitan Bank Limited  
JS Bank Limited  
MCB Bank Limited  
MCB Islamic Bank Limited  
Meezan Bank Limited  
National Bank of Pakistan (Aitemad)  
National Bank of Pakistan  
Pak China Investment Company Limited  
Saudi Pak Industrial and Agricultural  
Investment Company Limited  
Silk Bank Limited  
Sindh Bank Limited  
Standard Chartered Bank (Pakistan)  
Limited  
Summit Bank Limited  
The Bank of Khyber  
The Bank of Punjab  
United Bank Limited



## Website

www.aishasteel.com

# Directors' Report

The Directors of Aisha Steel Mills Limited (ASML) present herewith Directors' Review Report together with condensed interim financial statements (un-audited) of the Company for the first quarter ended September 30, 2020.

## Steel Market Review

A gradual recovery in international steel prices was observed following decline and control of COVID-19 pandemic in China. The HRC, FOB price, Chinese Port, increased gradually from around US\$ 450 to US\$ 520, in the July 2020 to September 2020 period. The prices since have stabilized. The HRC prices have also increased in Europe as well as America. The current price levels are US\$ 580, and US\$ 630, respectively.

After the decline of COVID-19 cases in Pakistan, the steel demand picked up sharply. The CRC prices also increased gradually, following the international trend.

The anti-dumping duties imposed on China and Ukraine for five years, starting from January 13, 2016 will expire on January 13, 2021. ASML is filling sunset review at NTC for re-imposition of the same. The antidumping duties currently imposed will remain intact till the conclusion of the sunset review investigation. If NTC concludes, which is the most likely scenario, the duties will be imposed on China and Ukraine for a period of additional five years.

## Operational Review

The total quantity sold during the July-September quarter, 2020, was 94,878 tons. The quantity sold in the corresponding period last year was 52,868 tons, showing an increase of about 79%.

However, compared to the budgeted quantity of 107,675 tons for the quarter, the sold quantity falls short by about 7%. The total quantity produced during the period was 69,202 tons compared to 70,468 tons produced in the corresponding period last year, showing a decline of about 2%. Compared to the budgeted production target of 107,675 tons, it fell short by about 36%. The reason for the decline in production was shortage of HRC. Two shipments were delayed by the suppliers citing COVID and weather related issues. Congestion at the local ports in Karachi also caused further delays in clearance of the material. The inventory of finished goods declined from around 30,000 tons present at the start of the financial to about 4,000 tons at the end of first quarter.

A brief summary of the financial results as on September 30, 2020 is as follows:

All figures in PKR Million	Quarter ended	
	Sep 2020	Sep 2019
Revenue	11,206	6,160
Gross profit	1,476	553
Profit / (loss) before tax	897	(240)
Profit / (loss) after tax	660	(204)
EPS / LPS - Rupee	0.82	(0.29)

## Future Outlook:

The pickup in auto sales and revival of construction sector augers well for both CRC and GI demand in the local market. In the near term, the outlook looks promising and the company expects to achieve set budgeted targets both in terms of production as well as sales.

## Acknowledgement

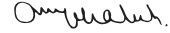
We would like to record our appreciation and gratitude to the Banks for the continuous support in the ongoing operations as well as in the expansion project. We also acknowledge the support of Regulators for their continued support.

For and on behalf of the Board



**Dr. Munir Ahmed**  
Chief Executive

October 20, 2020



**Arif Habib**  
Chairman





# Financial Statements




# Condensed Interim Statement of Financial Position

As at September 30, 2020

	Note	(Un-audited) September 30, 2020	(Audited) June 30, 2020
Rupees '000			
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	5	19,011,674	19,007,339
Intangible assets		3,701	4,126
Long-term advances and deposits		54,134	55,923
Deferred taxation	6	1,922,073	2,158,956
		<u>20,991,582</u>	<u>21,226,344</u>
<b>Current assets</b>			
Stores and spares		952,778	678,756
Stock-in-trade	7	2,908,993	7,916,499
Trade receivables		239,097	162,714
Advances, deposits and short-term prepayments		589,136	991,666
Other receivables		1,011,711	1,007,922
Tax refunds due from Government - Sales tax		271,363	1,224,696
Taxation - payments less provisions		1,324,300	1,118,241
Cash and bank balances	8	199,675	182,561
		<u>7,497,053</u>	<u>13,283,055</u>
<b>Total assets</b>		<u><u>28,488,635</u></u>	<u><u>34,509,399</u></u>
<b>EQUITY AND LIABILITIES</b>			
<b>Share capital and reserves</b>			
Share capital	9		
Ordinary shares		7,655,293	7,655,293
Cumulative preference shares		472,272	472,272
Difference on conversion of cumulative preference shares into ordinary shares		(1,313,789)	(1,313,789)
		<u>6,813,776</u>	<u>6,813,776</u>
Accumulated loss		(159,346)	(829,857)
Capital reduction reserve		667,686	667,686
Surplus on revaluation of fixed assets		1,435,545	1,445,832
		<u>8,757,661</u>	<u>8,097,437</u>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Long-term finance		9,022,418	9,324,998
Long-term lease liability		31,792	35,159
Retirement benefit obligations		104,076	97,601
Deferred grant		20,513	9,996
		<u>9,178,799</u>	<u>9,467,754</u>
<b>Current liabilities</b>			
Trade and other payables		4,368,686	6,292,635
Accrued mark-up		471,152	654,856
Short-term borrowings		5,231,413	9,946,416
Current maturity of long-term finance		456,697	26,074
Current maturity of long-term lease liability		24,227	24,227
		<u>10,552,175</u>	<u>16,944,208</u>
<b>Total liabilities</b>		<u>19,730,974</u>	<u>26,411,962</u>
<b>Contingencies and commitments</b>			
	10		
<b>Total equity and liabilities</b>		<u><u>28,488,635</u></u>	<u><u>34,509,399</u></u>


The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.



Chief Financial Officer



Chief Executive



Director

# Condensed Interim Statement of Profit or Loss and Other Comprehensive Income

For The Period Ended September 30, 2020 - (Un-audited)

	Note	(Un-audited) September 30, 2020	(Un-audited) September 30, 2019
Rupees '000			
Revenue from contracts with customers	11	11,205,862	6,160,186
Cost of sales		(9,729,701)	(5,607,465)
<b>Gross profit</b>		1,476,161	552,721
Selling and distribution cost		(12,112)	(11,382)
Administrative expenses		(71,316)	(79,173)
Other expense		(64,264)	-
Other income		12,156	16,365
<b>Profit from operations</b>		1,340,625	478,531
Finance cost	12	(443,518)	(718,556)
<b>Profit / (loss) before taxation</b>		897,107	(240,025)
Taxation (expense) / credit		(236,883)	36,030
<b>Profit / (loss) after taxation</b>		660,224	(203,995)
Other comprehensive income		-	-
<b>Total comprehensive income / (loss)</b>		660,224	(203,995)
Rupee			
Earnings / (loss) per share	13		
- Basic		0.82	(0.29)
- Diluted		0.69	

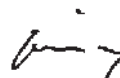
The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.



Chief Financial Officer



Chief Executive



Director

# Condensed Interim Statement of Cash Flows

## For The Period Ended September 30, 2020 - (Un-audited)

(Un-audited)  
September 30,  
2020(Un-audited)  
September 30,  
2019

Rupees '000

**CASH FLOWS FROM OPERATING ACTIVITIES**

Profit / (loss) before taxation	897,107	(240,025)
<b>Add / (less): Adjustment for non-cash charges and other items</b>		
Depreciation and amortisation	208,952	199,545
Mark-up charges	465,716	758,578
Unwinding of long-term finance	3,844	6,586
Finance lease charges	1,110	911
Provision for staff retirement benefit	8,593	6,923
Exchange gain	(44,466)	(74,968)
Gain on disposal of fixed assets	-	(1)
Return on PLS savings accounts	(4,490)	(4,190)
	639,259	893,384
<b>Profit before working capital changes</b>	1,536,366	653,359
<b>Effect on cash flow due to working capital changes (Increase) / decrease in current assets</b>		
Stores and spares	(274,023)	(73,570)
Stock-in-trade	5,007,506	(4,509,170)
Trade debts	(76,383)	411,168
Advances, deposits and prepayments	402,530	318,133
Other receivables	(3,789)	(3,363)
Tax refunds due from Government - Sales tax	953,333	(151,647)
	6,009,174	(4,008,449)
<b>(Decrease) / increase in current liabilities</b>		
Trade and other payables	(1,879,477)	4,494,324
<b>Net cash generated from operations</b>	5,666,063	1,139,234
Income tax paid	(206,060)	(49,739)
Mark-up on loans paid	(649,420)	(699,841)
Staff retirement benefit paid	(2,118)	(1,188)
Decrease in long-term loans and advances	10	149
Decrease / (increase) in long-term deposits	1,779	(7,312)
<b>Net cash generated from operating activities</b>	4,810,254	381,303

**CASH FLOWS FROM INVESTING ACTIVITIES**

Purchase of property, plant and equipment	(212,862)	(452,039)
Return on PLS accounts	4,490	4,190
Sale proceeds from disposal of property, plant and equipment	-	95
<b>Net cash used in investing activities</b>	(208,372)	(447,754)

**CASH FLOWS FROM FINANCING ACTIVITIES**


Repayment of long-term finance	-	(249,932)
Short-term borrowings obtained	-	4,058,001
Long-term loan obtained - net	134,714	55,093
Decrease in liabilities against assets subject to finance leases	(4,477)	(3,584)
<b>Net cash generated from financing activities</b>	130,237	3,859,578
<b>Net increase in cash and cash equivalents</b>	4,732,119	3,793,127
Cash and cash equivalents at beginning of the period	(9,763,857)	(13,903,330)
<b>Cash and cash equivalents at end of the period</b>	(5,031,738)	(10,110,203)



Chief Financial Officer



Chief Executive



Director

# Condensed Interim Statement of Changes in Equity

For The Period Ended September 30, 2020 - (Un-audited)

	SHARE CAPITAL		RESERVES		TOTAL
	Capital		Revenue		
	Surplus on revaluation of fixed assets	Capital reduction reserve	Accumulated loss		
	Rupees '000				
<b>Balance as at July 01, 2019 - (Audited)</b>	6,813,776	1,511,560	667,686	(246,194)	8,746,828
Incremental depreciation net of deferred tax transferred	-	(11,541)	-	11,541	-
- Loss for the period ended September 30, 2019	-	-	-	(203,995)	(203,995)
- Other comprehensive income for the period ended September 30, 2019	-	-	-	-	-
<b>Total comprehensive loss for the period ended September 30, 2019</b>	-	-	-	(203,995)	(203,995)
<b>Balance as at September 30, 2019 - (Un-audited)</b>	6,813,776	1,500,019	667,686	(438,648)	8,542,833
<b>Balance as at July 01, 2020 - (Audited)</b>	6,813,776	1,445,832	667,686	(829,857)	8,097,437
Incremental depreciation net of deferred tax transferred	-	(10,287)	-	10,287	-
- Profit for the period ended September 30, 2020	-	-	-	660,224	660,224
- Other comprehensive income for the period ended September 30, 2020	-	-	-	-	-
<b>Total comprehensive income for the period ended September 30, 2020</b>	-	-	-	660,224	660,224
<b>Balance as at September 30, 2020 - (Un-audited)</b>	6,813,776	1,435,545	667,686	(159,346)	8,757,661

The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.



**Chief Financial Officer**



**Chief Executive**



**Director**

# Notes to the Condensed Interim Financial Statements

For The Period Ended September 30, 2020 - (Un-audited)

## 1. THE COMPANY AND ITS OPERATIONS

The Company was incorporated in Pakistan on May 30, 2005 as a public limited company under the repealed Companies Ordinance, 1984. The Company's shares are listed on Pakistan Stock Exchange (PSX) since August 2012. The registered office of the Company is situated at Arif Habib Centre, 23 M.T. Khan Road, Karachi.

The Company has set up a cold rolling mill complex and a galvanization plant in the Downstream Industrial Estate, Pakistan Steel, Bin Qasim, Karachi, to carry out its principal business of manufacturing and selling cold rolled coils and hot dipped galvanized coils.

## 2. Basis Of Preparation

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim financial statements do not include all the information required for full financial statements and should be read in conjunction with the annual financial statements for the year ended June 30, 2020.

### 2.1 Changes in accounting standards, interpretations and pronouncements

#### a) Standards, interpretations and amendments to published approved accounting standards that are effective and relevant

IFRS 16 'Leases' - IFRS 16 replaces the previous lease standard: IAS 17 Leases. It will result in almost all leases being recognised on the statement of financial position, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low value leases.

#### b) Standards, interpretations and amendments to published approved accounting standards that are effective but not relevant

The other new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after July 01, 2020 are considered not to be relevant to the Company's financial statements and hence have not been detailed here.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2020.

### 4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

4.1 The preparation of condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts. Actual results may differ from these judgements, estimates and assumptions.

However, management believes that the change in outcome of judgements, estimates and assumptions would not have a material impact on the amounts disclosed in these condensed interim financial statements.

4.2 Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to the financial statements as at and for the year ended June 30, 2020.

4.3 The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2020.

	(Un-audited) September 30, 2020	(Audited) June 30, 2020
	Rupees '000	

### 5. PROPERTY, PLANT AND EQUIPMENT

Operating assets - note 5.1	17,672,214	17,809,753
Capital work in progress (at cost)	5,412	623
Major spare parts and stand-by equipment	1,334,048	1,196,963
	<u>19,011,674</u>	<u>19,007,339</u>

5.1 Additions to operating assets during the period are as follows:

	Additions (at cost)		Disposals (at net book value)	
	September 30, 2020	September 30, 2019	September 30, 2020	September 30, 2019
	Rupees '000			
Owned:				
Plant and machinery	63,681	67,340	-	-
Office equipment	3,365	1,837	-	94
Electrical equipment	3,784	2,166	-	-
Vehicles	165	-	-	-
Right of use assets:				
Leased vehicles	-	6,225	-	-
	<u>70,995</u>	<u>77,568</u>	<u>-</u>	<u>94</u>

## 6. DEFERRED TAXATION

The Company's tax losses amount of Rs. 13.03 billion (June 30, 2020: Rs. 13.53 billion) as at September 30, 2020. The management carries periodic assessment to assess the benefit of these losses as the Company would be able to set off the carried forward losses against the profits earned in future years. Based on management assessment, the Company has recognised deferred tax asset on losses amounting to Rs. 3.78 billion (June 30, 2020: Rs. 3.92 billion) including an amount of Rs. 3.40 billion (June 30, 2020: Rs. 3.32 billion) on timing difference on account of unabsorbed tax depreciation, amortisation and initial allowance of Rs. 11.73 billion (June 30, 2020: Rs. 11.45 billion). The amount of this benefit has been recognised in view of expected profits as per the financial projections of the Company for future years. The projection of future taxable profits is most sensitive to certain key assumptions such as capacity utilisation, gross margin percentage, inflation and KIBOR rates. Any significant change in the key assumptions may have an effect on the realisability of the deferred tax asset.

	(Un-audited) September 30, 2020	(Audited) June 30, 2020
Rupees '000		

## 7. STOCK-IN-TRADE

Raw material [including in transit Rs. 1,769.84 million (June 30, 2020: Rs. 1,479.8 million)]  
Work in process  
Finished goods [including coil end sheets Rs. 17.48 million (June 30, 2020: Rs. 37.38 million)]  
Packing and other materials

2,243,227	4,137,373
2,973	511,976
578,526	3,187,972
84,267	79,178
<u>2,908,993</u>	<u>7,916,499</u>
144,049	
55,340	
286	
<u>199,675</u>	
110,588	
71,619	
354	
<u>182,561</u>	

## 8. CASH AND BANK BALANCES

With banks in  
- Current accounts  
- PLS savings accounts - note 8.1  
Cash in hand

8.1 At September 30, 2020 the rates of mark-up on PLS savings accounts range from 5.15% to 6.25% (June 30, 2020: 5.15% to 11.25%) per annum.

## 9. SHARE CAPITAL

### 9.1 Authorised share capital

(Un-audited) September 30, 2020	(Audited) June, 30 2020
(Number of shares)	

<u>1,100,000,000</u>	<u>1,100,000,000</u>
----------------------	----------------------

Ordinary and Cumulative Preference Shares of Rs. 10 each

(Un-audited) September 30, 2020	(Audited) June, 30 2020
Rupees '000	

<u>11,000,000</u>	<u>11,000,000</u>
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### 9.2 Issued, subscribed and paid-up capital - Ordinary Shares

(Un-audited) September 30, 2020	(Audited) June, 30 2020
(Number of shares)	

<u>765,529,303</u>	<u>765,529,303</u>
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(Un-audited) September 30, 2020	(Audited) June, 30 2020
Rupees '000	

<u>7,655,293</u>	<u>7,655,293</u>
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**9.3** Dividend in respect of preference shares is only payable when Company has accumulated profits. Therefore, cumulative dividend on Preference Shares (PSX Symbol - ASLPS) and Preference Shares (PSX Symbol - ASLCPS) amounting to Rs. 746 million (June 30, 2020: Rs. 715 million) and Rs. 307 million (June 30, 2020: Rs. 305 million) respectively, is not accounted for in these condensed interim financial statements.

## 10. CONTINGENCIES AND COMMITMENTS

### 10.1 Contingencies

There has been no significant change during the period in the contingencies reported in the annual financial statements for the year ended June 30, 2020.

### 10.2 Commitments

**10.2.1** Commitments for capital expenditure outstanding as at September 30, 2020 amounted to Rs. 724.82 million (June 30, 2020: Rs. 753.59 million).

**10.2.2** Commitments for rentals under ijarah arrangements amounted to Rs. 0.21 million (June 30, 2020: Rs. 0.24 million) payable within one year.

(Un-audited)  
September 30,  
2020

(Un-audited)  
September 30,  
2019

Rupees '000

## 11. NET REVENUE FROM CONTRACTS WITH CUSTOMERS

Local - note 11.1	13,002,762	7,269,690
Export	276,667	48,547
Gross revenue from contracts with customers	13,279,429	7,318,237
Less: Sales tax	(1,890,423)	(1,041,274)
Rebates and discounts	(44,132)	(38,880)
Dealer commission	(139,012)	(77,897)
	11,205,862	6,160,186

**11.1** This includes scrap sales of coil-end sheets net of sales tax amounting to Rs. 357.42 million (September 30, 2019: Rs. 308.89 million).

(Un-audited)  
September 30,  
2020

(Un-audited)  
September 30,  
2019

Rupees '000

## 12. FINANCE COST

Mark-up expense:		
- long-term finance	229,369	235,721
- Impact of unwinding on long-term finance	3,844	6,586
- short-term borrowings	217,059	515,720
Finance lease charges	1,110	911
Exchange gain	(44,466)	(74,968)
Bank and other charges	36,602	34,586
	443,518	718,556

(Un-audited)  
September 30,  
2020(Un-audited)  
September 30,  
2019

Rupees '000

**13. EARNINGS / (LOSS) PER SHARE****13.1 BASIC EARNINGS / (LOSS) PER SHARE**

Profit / (loss) after taxation attributable to ordinary shareholders	660,224	(203,995)
Adjustment for cumulative preference share dividend	(31,169)	(18,679)
Profit / (loss) after taxation for calculation of basic earnings / (loss) per share	<u>629,056</u>	<u>(222,674)</u>
Weighted average number of ordinary shares outstanding at the end of period (in thousand)	<u>765,529</u>	<u>765,529</u>
Basic earnings / (loss) per share (Rupee)	<u>0.82</u>	<u>(0.29)</u>

**13.2 DILUTED EARNINGS PER SHARE**

Profit after taxation attributable to ordinary shareholders	<u>660,224</u>
Weighted average number of ordinary shares outstanding at the end of period (in thousand)	765,529
Adjustment for conversion of convertible preference shares	197,169
Weighted average number of ordinary shares at the end of period for diluted earnings per share (in thousand)	<u>962,698</u>

Rupee

Diluted earnings per share 0.69

The effect of dividend of Cumulative Preference Shares (ASLPS and ASLCPS) is not accounted for in calculation of weighted average number of potential ordinary shares.

Diluted loss per share has not been presented for periods ended September 30, 2019, as it has an anti-dilutive effect on loss per share.

**14. TRANSACTIONS WITH RELATED PARTIES**

Disclosure of transactions with related parties during the period are as follows:

			(Un-audited) September 30, 2020	(Un-audited) September 30, 2019
			Rupees '000	
Relationship	Name of company	Nature of transaction		
<b>Associated companies</b>	Arif Habib Corporation Limited	- Finance facility utilised	1,630,000	1,060,000
		- Repayment of finance facility utilised	1,630,000	724,478
	Arif Habib Corporation Limited	- Mark-up on finance facilities	7,896	25,070
		- Mark-up on finance facilities paid	19,232	33,432
		- Guarantee commission	1,118	877
		- Guarantee commission paid	1,190	987
	Arif Habib Equity (Pvt.) Limited	- Mark-up on finance facilities paid	27,111	-
	Power Cement Limited	- Purchase of construction material	194	-
	Rotocast Engineering Co. (Pvt.) Limited	- Finance facility utilised	-	680,000
		- Mark-up on finance facilities	47,680	19,897
- Mark-up on finance facilities paid		39,710	-	
- Rent and maintenance		2,203	2,361	
- Rent and maintenance paid		2,203	2,361	
Sachal Energy Development (Private) Limited	- Finance facility utilised	-	300,000	
	- Mark-up on finance facilities	-	9,798	
<b>Other related</b>	Mr. Arif Habib	- Finance facility utilised	-	2,733,000
		- Mark-up on finance facility	90	96,583
		- Mark-up on finance facility paid	8,147	110,000
<b>Key management compensation</b>	CEO, CFO & Company Secretary CFO & Company Secretary Non-Executive Director	- Salaries and other employee benefits	5,583	4,735
		- Post retirement benefits	142	135
		- Meeting and other expenses	125	143

**15. DATE OF AUTHORISATION FOR ISSUE**

These condensed interim financial statements were approved and authorised for issue by the Board of Directors of the Company on October 20, 2020.



**Chief Financial Officer**



**Chief Executive**



**Director**

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